

Curriculum Enrichment 1.3.1 -

Institution integrates cross-cutting issues relevant to Professional Ethics, Gender, Human Values, Environment and Sustainability, and Human Values into the curriculum



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous College)

(A Constituent College of Karmaveer Bhaurao Patil University, Satara)

Board of Studies in English for Business Communication

(2023-24 to 2025-26)

B. Com I

Syllabus

English for Business Communication

Semester I

Module I

Description – Places, Persons, Giving Direction

The Search: The One Minute Manager

Module II

Business Communication: Telephone & Email Communication

The Hare and The Tortoise:

Module III

Business Communication:: Memos, Notice, Office Order

The Best Investment: I Ever Made – A. J. Cronin

Semester II

Module I

Curriculum Vitae & Letter of Application

The House of God: Munshi Premchand

Module II

Writing Business Letters: Inquiry, Reply, Response, Placing an order, Complaint Letter.

The Lost Dog- Penelope Livil

Module III

English for General Purposes: Family Communication, Introducing yourself, Introducing to others, Conversation with Strangers, Conversation at Market, English For Writing SMS.

If You're Wrong, Admit it: Dale Carnegie



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B. Com-I (Semester-I)

Subject- General Insurance Skills (SEC) (Credits-02)

Sub. Code: 2312204

Syllabus under (NEP-2020)

w.e.f June,2023

Course Objectives:

To articulate the students with the concept of Fire Insurance and Marine Insurance

To give insight into nature and cover given under different General Insurance Schemes

To familiarize with insurance regulatory and controlling authority

Course Outcomes:

Acquaintance with the concept of Fire Insurance and Marine Insurance

Insight into nature and cover given under different Insurance Schemes

Familiarization with insurance regulatory and controlling authority

Unit No	Name & Contents of Units	Credit assigned	No .of Lectures	Teaching Method
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1	<p>Unit I: Topic- <u>Fire Insurance and Marine Insurance</u></p> <p>Meaning ,Definition and Characteristics of fire insurance</p> <p>Procedure of taking fire Insurance policy</p> <p>Cancellation, forfeiture and renewal of policy</p> <p>Settlement of claims</p> <p>B) <u>Marine Insurance</u></p> <p>1.5 Meaning &Definition</p> <p>1.6 Procedure of taking marine insurance policy</p> <p>1.7 Marine Losses and perils</p> <p>1.8 Clauses of marine insurance policy</p> <p>Practical: Collect information about awareness about general insurance in your area.</p>	01	15	<i>Lecture Interactive ICT Based</i>
2	<p>Unit II: Topic- <u>General Insurance: (only nature &cover)</u></p> <p>Motor Insurance</p> <p>Personal Accidental and Sickness Insurance</p> <p>Health Insurance</p> <p>Student Insurance plan</p> <p>PradhanmantriSurakshaBimaYojana</p> <p>Crop Insurance</p> <p>Live Stock Insurance</p> <p>Practical: Study of schemes of govt. as well as General Insurance policy.</p>	01	15	<i>Lecture Interactive ICT Based</i>

References:

P. K. Gupta, Fundamental of Insurance (2011), Himalaya Publishing House, 2ndedition.

P. K. Gupta, Insurance and Risk Management(2015), Himalaya Publishing House, 5thedition

R. Haridas, Life Insurance in India (2011), New Century Publications, 1stedition.

M. N. Mishra and Dr. S.B. Mishra, Insurance Principles and Practices (2014), S. Chand Higher Academic, 20th edition.

B.S. Bholra and M.G. Garg, Insurance Management (2007), Deep and Deep Publications, 1st edition.

G. S. Panda, Principles and Practices of Insurance, Kalyani Publishers Ludhiana.

M. Aribkhan -'Theory and practice of Insurance' Educational Book House, Aligarh.

M. N. Mishra-'Insurance principles and practice' S. Chand & company Ltd. New Delhi.

S. Balachandran, General Insurance, Insurance Institute of India, Mumbai.



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B.Com (Business Administration) - Semester- II

Banking System in India Paper -II

(Year 2023-24 to 2025-26)

Course Outcomes:

1. Learner will understand the concept and importance of banking industry
2. Learner will able to apply the knowledge of loan products in banking practices
3. Learners will become expert in banking practices
4. Learners will able to conduct retail banking business in appropriate manner

Marks : 50

Total Lectures of Teaching : 30

Credits : 2

Unit-1:	Financial Institutions in India Development Banks - Features and Functions –NABARD and SIDBI, Development Banks – NHB and EXIM Mutual Fund - Meaning, Types, Schemes and Importance Insurance Companies – Life Insurance and General Insurance Companies	15
Unit-2:	Reserve Bank of India Organizational Structure and Functions of RBI Monetary Policy - Objectives and Tools/Instruments Important Initiatives Taken by RBI for Banking and Financial System RBI's Institutes – DICGC, IDRBT and BRBNMPL	15

Suggested Activities: Practical, Case study & Visit to commercial and cooperative banks

Reference Books:

Indian Institute of Banking and finance (IIBF) (2015) Banking Products and Services, M/s Taxman Publications Pvt. Ltd

IIBF (2016), Digital Banking, M/s Taxman Publication Ltd.

IIBF (2012) IT Security, M/s Taxman Publications Pvt. Ltd

IIBF (2011) Handbook on debt. Recovery in English, M/s Taxman Publications Pvt. Ltd.

The Art of Vetter Retail Banking (2005), Croxford, Hugh et al. John Wiley and sons

Achieving Excellence in Retail Banking (2003), Leichtfuss, Reinhold, John Wiley and sons- 2003

IIBF (2010) International Banking, M/s Macmillan India Limited

HUFBAUER, G.C. (1975) The multinational corporation and direct investment. In P.B. Kenen, ed., International Trade and Finance: Frontiers for Research . New York: Cambridge Unive



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Reference Books:

Jadhav, G.V. 2022. *Business Communication*. Akshardhara Offset, Satara.

Bisen, Vikram and Priya. 2009. *Business Communication*. New Delhi: New Age

International Limited.

Chaturvedi, P.D. 2011. *Business Communication: Concepts, Cases and*

Applications. New Delhi: Dorling Kindersley.

Kaul, Asha. 2007. *Business Communication*. New Delhi: PHI Learning.

Lesikar, Raymond V. et al. 2008. *Business Communication*. Noida: McGraw-Hill



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Kaul, Asha. 2007. *Business Communication*. New Delhi: PHI Learning.

Lesikar, Raymond V. et al. 2008. *Business Communication*. Noida: McGraw-Hill

Education.

Website:

<https://hbr.org/2012/12/reclaim-your-creative-confidence>

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Name of the Programme : B.Com (Bank Management) Part I

Semester – II

Name of the Course (Subject): Financial Accounting Skills P – II (SEC) (Paper Code - 2302204)

**Semester End Exam
(SEE) 30 Marks**

**Continuous Comprehensive
Evaluation (CCE) 20 Marks**

**Total Marks
50**

Credit Assigned - 02

Syllabus as per NEP 2020 (Introduced from July 2023)

Course Objectives:

To understand about bills of exchange and promissory notes.

To know analysis procedure of financial statements.

Course Outcomes:

Students can understand the accounting treatment regarding bills of exchange.

Students can acquire computing and analytical skills.

Unit No	Name & Contents of Units	Credit Assigned	No .of Lectures	Teaching Method
1	Bills of Exchange Introduction and Difference between promissory notes & bills of exchange Accounting treatment of bills of exchange Endorsement and discounting of bills Accommodation Bills	1	15	Lecture Discussion PPT Videos
	Practical: Seminar on bills of exchange.			
	Ratio Analysis Meaning and components of Financial Statements Meaning and importance of ratios and ratio analysis			1

Liquidity ratios: Meaning and Types

Videos

References:

Profitability ratios: Meaning and Types

Christine Jonick, (2017). Principles of Management Accounting. University of North Georgia Press, North Georgia.

Practical: Download a financial statements of any company or business for ratio analysis

Man Mohan & S.N Goyal. Principles of Management Accounting. SahityaBhavan, Agra.

S.K.R. Paul. Management Accounting. New Central Book Agency, Calcuta.

P.C. Tulsian, Bharat Tulsian&TusharTulsian (2022). Financial Accounting. Sultan Chand and Sons, New Delhi.

Bhushan Kumar Goyal (2021). Basic Financial Accounting Volume 1 & 2. Taxmann's, New Delhi.

Websites:

www.icai.org

www.icsi.org

www.icmai.org

Other:

Relevant Apps

News Papers and Channels



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Board of Studies in English for Business Communication

(2023-24 to 2025-26)

Syllabus

B. Com BM I Sem I & II,

B. Com IT I Sem I & II

Subject: Communication Skills in English

and

BCA I Sem I & II

Subject: English for Business Communication

Unit	Title of the Content	Sub- Content
Semester I		
I	The Seven C's of the Effective Communication	<ol style="list-style-type: none">1. Completeness2. Conciseness3. Consideration4. Concreteness5. Clarity6. Courtesy7. Correctness
II	Communication: Its interpretation	<ol style="list-style-type: none">1. Basics2. Nonverbal Communication

		3. Barriers to Communication
III	Required Skills	<ol style="list-style-type: none"> 1. Reading Skills 2. Note-making 3. Précis Writing 4. Audio Visual Aids 5. Oral Communication
Semester II		
I	Mechanics of Writing	<ol style="list-style-type: none"> 1. Transitions 2. Spelling Rules 3. Hyphenation 4. Transcribing Numbers 5. Abbreviating Technical and Non-Technical Terms 6. Proof Reading
II	Report Writing	<ol style="list-style-type: none"> 1. Effective Writing 2. Types of Business Reports 3. Structure of Reports 4. Gathering Information 5. Organization of the Material 6. Writing Abstracts and Summaries 7. Writing Definitions 8. Visual Aids

		<p>9. User Instruction Manual</p>
<p>III</p>	<p>Business Communication at Work Place</p>	<ol style="list-style-type: none"> 1. Letter Components and Layouts 2. Planning a letter 3. Process of Letter writing 4. Email Communication 5. Memo and Memo Reports 6. Employment Communication 7. Notice Agenda and Minutes of Meeting 8. Brochures



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B. Com BM I Sem I & II,

B. Com IT I Sem I & II

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BCA I Sem I & II

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Unit	Title of the Content	Sub- Content
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<p>III</p>	<p>Required Skills</p>	<ol style="list-style-type: none"> 1. Reading Skills 2. Note-making 3. Précis Writing 4. Audio Visual Aids 5. Oral Communication
<p>Semester II</p>		
<p>I</p>	<p>Mechanics of Writing</p>	<ol style="list-style-type: none"> 1. Transitions 2. Spelling Rules 3. Hyphenation 4. Transcribing Numbers 5. Abbreviating Technical and Non-Technical Terms 6. Proof Reading
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B. Com (Bank Management)-I (Semester-II)

Subject- **Service Marketing-(Minor)** (Credits-02)

Sub.Code: 2302207

Syllabus under (NEP-2020)

w.e.f June,2023

Course Objectives:

To describe the concept of service marketing.

To develop Knowledge about Quality Management in service marketing.

Course Outcomes: After Studying this Course Students will able to-

Description of the concept of service marketing

Development of knowledge about Quality Management and new trends in service marketing.

Unit No	Contents of Unit	Credit Assigned	No. of Hours	Teaching Methods Adopted
1	Introduction to Service Marketing 1.1 Meaning Definition and Nature 1.2 Characteristics of Service 1.3 Difference Between Service and Product 1.4 7 Ps of Service Marketing 1.5 Importance of Service Marketing 1.6 Types of Service Marketing 1.7 Service Marketing Triangle	1	15	Lecture Interactive ICT Based Project

	Practical – Role Play Activity			
2	<p>Quality Management and Banking Service Marketing</p> <p>A) Quality Management Service Marketing.</p> <p>2.1 Meaning Definition and Nature</p> <p>2.2 Five Gap Model in Service Quality</p> <p>2.3 Reasons of Service Failure</p> <p>2.4 Process of effective service recovery</p> <p>B) Banking Service Marketing.</p> <p>2.5 Meaning Definition and Nature</p> <p>2.6 Marketing Practices in Banking Service</p> <p>2.7 Service Marketing Triangle</p> <p>2.8 Recent trends in Service Marketing (Banking & Finance)</p> <p>Practical – Go to the any bank and prepare a report on service marketing practices using in the banks</p>	1	15	<p>Lecture</p> <p>Interactive</p> <p>ICT Based</p> <p>Project</p>

References:

Dr. K. Karunakaran , Services Marketing (Text & Cases in Indian Context), 2001

S. M. Jha , Service Marketing, Himalaya publishing house, 2019

Dr. V. N. Joshi, Service Marketing, ChandralokPrakashan, 2015

Steve Baran Kim Harris & Toni Hilton, Service Marketing Text & Cases, published by S. Baran, K. Cassidy & T. Hilton, 2009

Service Marketing People, Technology & Strategy , Published by Christophe

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B.C.A- I (Semester-I)

Subject- English for Business Communication P-I (AEC)

Subject Code-2304106

(Credits-02) Syllabus under (NEP-2020)

w.e.f June,2023

Course Objectives:

To enable the students to communicate effectively, impressively in English considering the global needs.

To prepare the students in English communication for vocational jobs.

To make them able, confident and competent for upcoming challenges

Course Outcomes: After completion of the course students will able to

communicate effectively and impressively.

apply for various jobs in market.

confront challenges related to communication, jobs and skill related issues.

Unit No	Contents of Unit	Credit Assigned	No. of Hours	Teaching Methods Adopted
1	The Seven C's of the Effective Communication 1.1 Completeness Conciseness Consideration Concreteness Clarity Courtesy		10	1.Lecture 2.PPT 3.Videos 4.Practical Work

	Correctness		
		2	
2	Communication: Its interpretation Basics Nonverbal Communication Barriers to Communication	10	1.Lecture2.PPT 3.Videos 4.Practical Work
3	Required Skills Reading Skills Note-making Précis Writing Audio Visual Aids Oral Communication	10	1.Lecture2.PPT 3.Videos 4.Practical Work

Reference Books:

Jadhav, G.V. 2022. Business Communication. Akshardhara Offset, Satara.

Bisen, Vikram and Priya. 2009. Business Communication. New Delhi: New Age International Limited.

Chaturvedi, P.D. 2011. Business Communication: Concepts, Cases and Applications. New Delhi: Dorling Kindersley.

Kaul, Asha. 2007. Business Communication. New Delhi: PHI



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Name of the Programme : BCA Part I Sem.I

Name of the Course (Subject): Environmental Science (VEC) (Paper Code) 2304107

End Semester Examination (ESE)30Marks

Continuous Comprehensive Evaluation (CCE)20 Marks

Total Marks50

**Credit Assigned - 02
Workload – 2 Hrs. Per Week**

Introduced from July 2023

Course Objectives:

To gain knowledge of basics in Environmental concept.

To understand the effects of pollution from various sources.

Course outcomes :

Learner will articulate the inter connected &interdisciplinary nature of environmental studies.

Learner will understand &evaluate global scale of environment problems.

Unit No	Name & Contents of Units	No .of Lectures	Teaching Method
1	Introduction to Environmental Science Definition, scope and importance Multidisciplinary nature of environmental studies 1.3.Concept, structure and functions of Ecosystem 1.4.Concept of Sustainable development	15	Lecture Discussion PPT Videos
2	Environmental Pollution Meaning and Definition of Pollution Types of pollution Effects and Causes of Pollution Contemporary approach (Global Warming, Acid	15	Lecture Discussion PPT Videos

	rain, Ozone layer depletion, Water conservation, Rain water harvesting, Watershed management)		
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References

Agarwal, K. A. 2001, Environmental Biology, Nidhipubi Ltd., Bikaner.

Bharucha Erach, The Biodiversity of India, Mapin publishing Pvt. Ltd, Ahmedabad 380013

Brunner R.C. Marine pollution, Clarendon press Oxford (TB)

Environmental Encyclopedia, Jaico publ Hpise, Mumbai, 1196p

De A.K, Environmental Chemistry, Wiley Western Ltd.



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Name of the Program : BCA-I Semester I

Name of the Course (Subject): National Service Scheme (NSS) Paper I, Course Code-

2304113

Continuous Internal Assessment (CIA)-20	End Semester Examination	Total Marks	Credit Assigned-02 Workload-2 Hrs per Week
	(ESE) -30 Marks	-50	

Introduced from July, 2023

Objectives:

Understand the community in which they work and live in relation.

Identify the needs and problems of the community and involve them in problem-solving.

Develop capacity to meet emergencies and natural disasters.

Practice national integration and social harmony and utilize their knowledge in finding practical solutions to individual and community problems.

Outcomes:

The students understand the different aspects and values National Service Scheme

It is helpful to National Holistic Development

It is helpful to volunteer personal and leadership development.

The Volunteer will encourage and can motivate other members of the society through Community Development Program

Unit No.	Title and Contents of Units	No. of Lectures	Teaching Method

1	<p>National Service Scheme</p> <p>History, Philosophy aims & objectives of NSS</p> <p>Organizational structure of N.S.S. at National, State, University and College Levels</p> <p>Emblem, Flag, Motto, Song, Badge etc</p>	15	<p>LecturePPT</p> <p>Videos</p>
2	<p>N.S.S.RegularActivities</p> <p>Various Rallies: Awareness-Voter, AIDS etc.</p> <p>Disaster Management</p> <p>Community Development: Blood donation, Financial Literacy Women Empowerment</p>	15	<p>LecturePractical</p>

Reference Reading Material

National Service Scheme A Youth Volunteers Program for Undergraduate Students, by Dr. J.S.D. Pawar, Dr. Amit Kumar Jain and Dr. Brijesh KumarRathi, Daya Publishing House, New Delhi, 110002

National ServiceScheme Manual (Revised),
<https://nss.gov.in/sites/default/files/manualNss2006.pdf>

NSS Manual, <https://nssmu.in/wp-content/uploads/2020/07/NSS-Manual.pdf>



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**Name of the Programme : M.Com - General / IT
/BM**

Semester – I

Managerial Economics (Paper –I)

**Semester End Exam
(SEE) 60 Marks**

**Continuous
Internal
Assessment (CIA)
40**

**Total
Marks
100**

**Credit Assigned - 04
Workload – 6 Hrs Per Week**

Syllabus for Academic Year 2023-24 to 2025-26

Course Outcome:

1. Understanding of micro-economic principles and managerial decisions
2. Application of economics theories in the field of managerial decision making
3. Applications of Production Analysis business sector
4. Applications of Consumer Behaviour product pricing

Unit No	Name & Contents of Units	Lectures
1	Unit I: Basics of Managerial Economics Managerial Economics: Meaning, features and Scope Relationship of Managerial Economics with Other Disciplines Role and Responsibilities of Managerial Economists Managerial Decision Making: Process and Importance	15
2	Unit II: Demand Analysis Types of Elasticity and its Calculations Factors Influencing Elasticity of Demand	15

	Quantitative and Qualitative Methods of Demand Forecasting Applications of Demand Forecasting -Case Study	
3	Unit III: Consumer Behaviour Factors Affecting on Consumer Behaviour Consumer Equilibrium and Consumer Surplus Theory of Revealed Preference Case study on Consumer Behaviour of Necessary and Luxury goods	15
4	Unit IV: Objectives of Firm and Production Analysis Objectives of Firms Isoquants – Concept, Properties and Producer’s Equilibrium Expansion Path and Returns to scale - Economic Region Break Even Analysis and Manag erial Applications	15

References

- Ahuja H.L. (2010). Business Economics.S. Chand & Company New Delhi-110055
- Mithani D.M. and Murthy G.K. (2007). Fundamentals of Business Economics. Himalaya Publishing House,
- Mankar V.G. (2000).Business Economics. Himalaya Publishing House, New Delhi.
- Stonier A.W. and Hague D.C.(1961) A Text Book of Economic Theory, Congman green and Co. London.
- Ahuja H.L. (2008). Modern Micro Economic: Theory and Applications.S.Chand and Co. Ltd, New Delhi.
- Koutsoyiannis (1979). Modern Micro Economics. MacMillan Press Ltd. London.
- Dewett K. K. (2006). Modern Economic Theory. S.Chand and Company Ltd., New Delhi.
- JhinganM. L.(2012) Micro Economic Theory.Vrinda Publication (p) Ltd.
- Dominick Salvatore (2011). Microeconomics. Shaum series, McGraw Hill Education.
- Mithani D.M. (2011) Managerial Economics. Himalaya Publishing House, New Delhi



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Name of the Programme : M.Com - BM		Semester – I	
Bank Management Paper- II (Cyber Crimes and Fraud Management)			
Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 6 Hrs Per Week
Introduced from 2022			
Course Outcomes: Learners will be able to understand the concept and types of cyber crime Learners will be able to understand methods and techniques of Fraud Management Learners will be able to understand the process of card related fraud in banking Learners will be able to apply legal provisions to solve cybercrime and fraud related to banking			
Unit No	Name & Contents of Units	No .of Lectures.	
1	Cyber Crime Overview Meaning and types of Cyber Crimes Cyber Crime Methods: Stalking & Cyber Squatting- Cyber Extortion & Cyber Cheating- Cyber warfare & Cyber Terrorism - Phishing & Hacking Computer Insecurity - Internet Crime & Internet fraud - User and Bank Failures & its Causes Computer Hackers: Meaning and Types	15	
2	Fraud Management	15	

	<p>Computer Fraud Protection: Prevention, Detection, Mitigation, Encryption and Decryption</p> <p>Cyber Crime Reporting and Management</p> <p>Cyber Crime Risk Management: Evidence Collection & Chain of Custody</p> <p>Cyber Forensics: Meaning and Nature</p>	
3	<p>Frauds in Electronic Transactions</p> <p>Payment Cards & Data Security</p> <p>Electronic Card Frauds: Types and Precautions</p> <p>Mobile Banking Frauds: Types and Precautions</p> <p>Recent issues and cases related to cyber frauds</p>	15
4	<p>Legal Provisions</p> <p>Information Technology Act – 2000</p> <p>Prevention of Money Laundering Act 2002 (PMLA)</p> <p>Process of Cyber Crime Investigation</p> <p>Bankers Role and Responsibilities regarding Cyber Crime</p>	15
<p>References :</p> <p>IIBF. (2020). Prevention of Cyber Crimes and Fraud Management, Macmillan India Ltd</p> <p>IIFB (2020) Taxmann's Information System for Banks, Taxmann</p> <p>Priyanka Tomar Sanjay Gautam (2019) Cybercrime and Preventive Measures, BPB Publications (May 11, 2021)</p> <p>Ghosh S K, Srikanta Ghosh (1991) Crime and Security in Indian Banks, Ashish Publishing House</p> <p>Dr. Madhu Tyagi (2017) Security Against Cyber-Crime: Prevention And Detect, Horizon Books (A Division of Ignited Minds Edutech P Ltd)</p> <p>Rick Howard (2009) Cyber Fraud-Tactics, Techniques and Procedures, CRC Press</p>		



Rayat Shikshan Sanstha's

DhananjayraoGadgil College of Commerce, Satara

(An Autonomous and Constituent College of Karmaveer Bhaurao Patil, University, Satara)

M.Com-I

Business Administration/Advanced Accountancy/Bank Management/ Information Technology(Semester- I)

Subject- Organisational Behaviour Paper- I (Electives)

(Credits-04)

Sub.Code:2352105/2351105/2306105/2307105

Syllabus under (NEP-2020)

w.e.f June,2023

Course Objectives:

To gain and understanding the concept of OrganisationalBehaviour

To Generate Foundations of Individual Behaviour abilities among the students.

To understand Group Processes, Group dynamism and Interpersonal Behaviour

To Learn the concepts of Power and Politics

Course Outcomes:

Demonstrate the applicability of the concept of OrganisationalBehaviour

Generate Foundations of Individual Behaviour abilities among the students.

Analyze the complexities associated with management of the Group Behaviour

Able to understand the concepts of Power and Politics

Unit No	Contents of Unit	Credit Assigned	No. of Hours	Teaching Methods Adopted
1	Introduction to Organisational Behaviour Meaning, Definition & Features Nature & Significance			<i>1.Lecture</i>

	<p>Disciplines Contributing in the OB field</p> <p>Evolution of OB</p> <p>Models of OB</p> <p>Approaches to the study of OB</p>	1	15	<p><i>2.PPT</i></p> <p><i>3.Videos</i></p> <p><i>4.Practical Work</i></p>
	Practical- Prepare a PPT to be presented in the classroom on F.W. Taylor Scientific Management highlighting its relevance in present era.			
2	<p>Micro perspective of OB</p> <p>2.1 Foundation of individual behavior-Personal factor, Environmental factor, Organizational factors, Psychological factors</p> <p>2.2 Personality – Meaning , Features, Determinant of personality, Sigmund Freud personality theory</p> <p>2.Leaning- Meaning and definition, learning theories, learning and OB</p> <p>Attitude and Value</p> <p>Perception- Meaning, Process</p>	1	15	<p><i>1.Lecture</i></p> <p><i>2.PPT</i></p> <p><i>3.Videos</i></p> <p><i>4.Practical Work</i></p>
	Practical- Identify negative personality traits and its impact. Do presentation of the same in the classroom for its validity.			
3	<p>Group Dynamics</p> <p>3.1 Group Dynamics – Meaning, Features & Types of Groups.</p> <p>3.2 Reasons for joining informal groups</p> <p>3.3 Group Processes and Functions</p> <p>3.4 Stages in Group Development</p> <p>3.5 Group Cohesiveness - Determinants & Consequences</p> <p>3.6 Interpersonal Behaviour – Meaning, Techniques (Transactional Analysis, Johari Window)</p>	1	15	<p><i>.Lecture</i></p> <p><i>2.PPT</i></p> <p><i>3.Videos</i></p> <p><i>4.Practical Work</i></p>

	Practical- Visit nearby organization to find out what manager do to build amicable relation among the group members? Prepare a report			
4	Power & Politics Introduction, Meaning of Authority Introduction, Meaning of Power Difference between Authority & Power Sources of Power Organisational Politics – Introduction, Meaning, Features. Factors affecting Organisational Politics. Consequences of Organisational Politics. Managing Organisational Politics.	1	15	<i>.Lecture</i> <i>2.PPT</i> <i>3.Videos</i> <i>4.Practical Work</i>
	Practical- Find out desirable qualities manager should posses to do effective and efficient management. Do presentation in the classroom			

References :

Organisational Behavior – Dr.NeeruVasishth – Taxman

Management &Organizatinal Behavior (Text& Cases) – P.Subbarao – Himalaya Publishing House.

Organizational Behaviour Text, Course and Games- By K.Aswathappa. Himalaya publishing House, Mumbai.

Organizational Behaviour- By Final Luthans McGraw-Hill

Organizational Behaviour through Indian Philosophy- By M.N. Mishra, Himalaya Publication House.



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous and Constituent College of Karmaveer Bhaurao Patil, University, Satara)

M.Com – I Business Administration (Semester- I)

Business Administration Paper I (Introduction to Business Administration) (Major)

(Credits-04)

Sub.Code: 2352101

Syllabus under (NEP-2020)

w.e.f June,2023

Course Objectives:

Articulate the students with the basics with the concept of Business Administration.

Acquaintance with Environment analysis.

Provide Knowledge about Strategic Management.

Acquaintance with the concept of Comparative Management

Course Outcomes

- 1) Understand the concept of Business Administration.
- 2) Acquaintance with Environment analysis.
- 3) Knowledge of changing role of Strategic Management.
- 4) Demonstrate of Comparative Management

Unit No	Name & Contents of Units	Credit Assigned	No. of Hours.	Teaching Method
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1	<p>Unit I: <u>Business Administration:</u></p> <p>Business: Concept, Scope and Types</p> <p>Business Administration: Concept, importance and Characteristics</p> <p>Emerging Challenges in business administration</p> <p>Recent Trends in business administration</p> <p>1.5 Role of Information Technology in Business Administration</p>	1	15	<i>Lecture, Interactive ICT Based</i>
	<p>Practical: Visit to business organization and to get information about business administration and Prepare report on it.</p>			
2	<p>Unit II: <u>Business Environment:</u></p> <p>2.1 Concept, Definition and Importance</p> <p>2.2 Characteristics of Business Environment</p> <p>2.3 Environmental analysis-SWOC.QUEST,</p> <p>2.4 Industry analysis, Situation analysis.</p> <p>2.5 Inter-relationship between business and environment</p> <p>2.6 International Business Environment</p>	1	15	<i>Lecture Interactive ICT Based Discussion Method</i>
	<p>Practical: Visit and make environmental analysis of any business organization and present seminar on SWOC analysis in the classroom</p>			
3	<p>Unit III: <u>Strategic Management:</u></p> <p>3.1. Concept & strategy</p> <p>3.2. Process of Strategic Management</p> <p>3.3. Levels of strategies</p> <p>3.4. Strategic choice</p> <p>3.5. Strategy implementation</p> <p>3.6. Difficulties in strategy implementation</p>	1	15	<i>Discussion Methods.</i>

	Practical: Visit to industry and develop strategic recommendation			
4	Unit IV: <u>Comparative Management:</u> 4.1 Concept and importance 4.2 Scope of Comparative Management 4.3 Comparison between American and Japanese Management 4.4 Philosophy and Practices of Japanese Management 4.5 Features of Japanese Management	1	15	<i>Discussion Methods</i>
	Practical: Compare Indian Management with Japanese Management			

References:

Knootz Weiandrich, Essentials of Management, McGraw Hill International.

Francis Cherunilam, Business Environment, Himalaya Publishing House, Mumbai.

Bal Subramanian, Corporate Governance.

Aswathappa, K., Legal Environment of Business, Himalaya Publ. House, Delhi. Amarchand D., Government and Business, Tata McGraw Hill, Mumbai.

N. Mishra, Modern Business Organization & Management, Allied Publishers, Bombay.

K. Aswathappa, Essentials of Business Administration, Himalaya Publications.

S.C. Saxena, Business Administration, Sahitya Bhavan Agra.

Stephen Robbins, The Administrative Process.

J Batty McDonald, Industrial Administration & Management



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous and Constituent College of Karmaveer Bhaurao Patil, University, Satara)

M.Com-I (Semester-II)

Subject- Business Administration P-IV

(Corporate **Governance and Business Ethics)**

(Mandatory) (Credits-04)

Sub.Code: 2352201

Syllabus under (NEP-2020)

w.e.f June, 2023

Course Objectives:

- 1.To understand the concepts of Corporate Governance.
- 2.To identify Forms and procedure of Corporate Restructuring.
3. To Understand Basic concepts of Business Ethics.
4. To Analyse corporate social Responsibility.

B. Course Outcomes: - After studying this subject student will be able to -

1. Understand the concepts of Corporate Governance.
2. Analyze the need and importance of market Strategy.
3. Understand the Ethical issues in marketing.

Unit No	Contents of Unit	Credit Assigned	No. of Hours	Teaching Methods Adopted
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1	Introduction to Corporate Governance Concept and Features Need and Objectives 1.3 Significance of Corporate Governance 1.4 Limitations of Corporate Governance 1.5 Committee Report on Corporate Governance 1.6 Role of Board of Directors, Shareholders, Auditors.	01	15	Lecture Method Field Visit Method Survey Method Interactive ICT Based
Practical –Visit to Industry and submit study Report on Corporate Governance.				
2	Corporate Restructuring 2.1 Concept and Features 2.2 Forms of Corporate Restructuring 2.3 Procedure of Merger/Amalgamation 2.4 Procedure of Acquisition /Takeover 2.5 Forms and Benefits of Buy -Out 2.6 Procedure and Benefits of Financial Restructuring	01	15	Lecture Method Survey Method Case Study Interactive ICT Based
Practical –Case study on Recent Corporate Restructuring				
3	Introduction to Business Ethics 3.1 Ethics 3.1.1 Meaning and Definition of Ethics		15	Lecture Method Case Study Method Project Method Interactive

	3.1.2 Values, Ethics and Code of Conducts 3.1.3 Nature and Objectives of Ethics 3.1.4 Need of Ethics 3.2 Business Ethics 3.2.1 Concept and Features of Business Ethics 3.2.2 Significance of Business Ethics 3.2.3 Factors Affecting Business Ethics 3.2.4 Arguments for and Against Business Ethics	01		ICT Based
	Practical –Project on Business Ethics			
04	Corporate Social Responsibility (CSR) 4.1 Concept and Features CSR 4.2 Social Responsibilities of CSR 4.3 Social Responsibilities of Business Organization 4.4 Arguments for and against CSR 4.5 Areas of Social Responsibility of Business.	01	15	Lecture Method Group Discussion Interactive ICT Based
	Practical –Group Discussion on CSR			

References:

1. C.S.V. Murthy, Business Ethics, Himalaya Publishing House; Mumbai , 2007.
2. Andrew Crane and DiarkMatten, Business Ethics, Oxford Publication, New Delhi, 2007
3. Abhik Kumar Mukherjee Shaunak Roy, Entrepreneurship Development and Business Ethics, Oxford Education, New De

Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous College)

Constituent College of Karmaveer Bhaurao Patil University, Satara

Name of the Programme M.Com-I IT

Semester – I

Name of the Course (Subject): Subject:-Computer Networking Paper Code-

Objective of Syllabus

1) Objectives- To impart the knowledge of Computer Networks and its application areas.

Course Outcomes:

The students will be able to:

Visualize the different aspects of networks, protocols and network design models.

Analyze and compare different LAN protocols.

Examine various Data Link layer design issues and Data Link protocols.

Compare and select appropriate routing algorithms for a network.

Examine the important aspects and functions of different layers in internetworking

Sr. No.	Syllabus Unit (Under autonomy)	Credit Assigned	Teaching Methods	Teaching Hours
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1	<p>a)Theory-Basics of Data communication</p> <p>Data Communication concept -Components-sender, receiver, message, transmission media, Data Flow- simplex, half-duplex, or full-duplex, Networks- Definition, Advantages and disadvantages, Categories of Networks- LAN, WAN. MAN, Network Architecture-Client-Server and Peer to peer, Multiplexing – Frequency Division Multiplexing, Wavelength-Division Multiplexing, Time-Division Multiplexing, switching -Circuit switching, Packet Switching, Message Switching.</p>	1	Lecture, PPT, Interactive Methods	10
	<p>b) Practical- Case study on Network topology</p>		Practical Method	05
2	<p>a)Theory- Transmission media and Reference Models</p> <p>Transmission Media: Guided Media - Twisted-Pair Cable, Coaxial Cable, Fiber-Optic Cable, Unguided Media: Radio Waves, Microwaves, Infrared, satellite communication</p> <p>Transmission Modes- Parallel and Serial -(Asynchronous, Synchronous, intro to swi..</p>	1	Lecture, PPT, Interactive Methods	10
	<p>b)Practical- Case study on network components</p>		Practical Method	05
3	<p>a)Theory- Data link, Network and Transport layer</p> <p>) Reference Models- OSI reference model, TCP/IP reference model, Comparison of OSI and TCP/IP reference model, Protocol Standards, IP address scheme and characteristics of IP address.</p> <p>Data link Layer- Design issues, Framing, error detection and correction,</p> <p>Network layer- design issues of network layer, , Classless and Class full Addressing, Routing algorithm (shortest path, Flooding, distance vector), Congestion control,</p> <p>Transport layer - Transport Layer Primitives: listen, connect, send, receive, and disconnect, Protocols: TCP, UDP.</p>	1	Lecture, PPT, Interactive Methods	10

	b) Practical- Case study on structure of different IP address scheme.		Practical Methods	05
4	a)Theory-Session, Presentation and Application layer Session layer: Services- dialog management, synchronization, activity management, exception handling, Remote procedure calls, Presentation layer:- Services: Translation, compression, encryption, Cryptography: concept, symmetric key & asymmetric key cryptography, Application layer: Functions, DNS, SMTP, SNMP, FTP, HTTP	1	Lecture, PPT, Interactive Methods	10

Reference Books:

Behrouz A. Forouzan: Data Communications and Networking, 4th Edition, Tata McGraw-Hill, 2006.

William Stallings: Data and Computer Communication, 8th Edition, Pearson Education, 2007.

Larry L. Peterson and Bruce S. David: Computer Networks - A Systems Approach, 4th Edition, Elsevier, 2007.

Andrew S. Tanenbaum: Computer Networks, 4th Edition, PHI.

Internetworking With TCP/IP, Douglas Comer, volume 1, Prentice-Hall Publisher, 2005

Nader F. Mir: Computer and Communication Networks, Pearson Education, 2007

Black, Data & Computer Communication,

Subject Name: Information Technology P- IV (Software Testing)

Subject/Paper Code:

OBJECTIVES:

To learn the criteria for test cases.

To learn the design of test cases.

To understand test management and test automation techniques.

To apply test metrics and measurements.

Unit No	Name & Contents of Units	Credit Assigned	Teaching method/Aids	No of Lectures
1	<p>Testing as an Activity – Testing as a Process – Testing Maturity Model- Testing axioms – Basic definitions – Software Testing Principles – The Tester’s Role in a Software Development Organization – Origins of Defects – Cost of defects – Defect Classes – The Defect Repository and Test Design –Defect Examples- Developer/Tester Support of Developing a Defect Repository.</p>	1	Lecture, Interactive Method	15
2	<p>Test case Design Strategies – Using Black Box Approach to Test Case Design – Boundary Value Analysis – Equivalence Class Partitioning – State based testing – Cause-effect graphing – Compatibility testing – user documentation testing – domain testing - Random Testing – Requirements based testing – Using White Box Approach to Test design – Test Adequacy Criteria – static testing vs. structural testing – code functional testing – Coverage and Control Flow Graphs – Covering Code Logic – Paths – code complexity testing – Additional White box testing approaches- Evaluating Test Adequacy Criteria.</p>	1	Lecture, Interactive Method	15
3	<p>The need for Levels of Testing – Unit Test – Unit Test Planning – Designing the Unit Tests – The Test Harness – Running the Unit tests and Recording results – Integration tests – Designing Integration Tests – Integration Test Planning – Scenario testing – Defect bash elimination System Testing – Acceptance testing – Performance testing – Regression Testing – Internationalization testing – Ad-hoc testing – Alpha, Beta Tests – Testing OO</p>	1	Lecture, Interactive Method	15

	systems – Usability and Accessibility testing – Configuration testing – Compatibility testing – Testing the documentation – Website testing.			
4	People and organizational issues in testing – Organization structures for testing teams – testing services – Test Planning – Test Plan Components – Test Plan Attachments – Locating Test Items – test management – test process – Reporting Test Results – Introducing the test specialist – Skills needed by a test specialist – Building a Testing Group- The Structure of Testing Group- .The Technical Training Program.	1	Lecture, Interactive Method	15

REFERENCES:

1. Ilene Burnstein, —Practical Software Testing, Springer International Edition, 2003.
2. Edward Kit, Software Testing in the Real World – Improving the Process, Pearson Education, 1995.
3. Boris Beizer, Software Testing Techniques – 2nd Edition, Van Nostrand Reinhold, New York, 1990.
4. Aditya P. Mathur, —Foundations of Software Testing _ Fundamental Algorithms and Techniques, Dorling Kindersley (India) Pvt. Ltd., Pearson Education, 2008.

Rayat Shikshan Sanstha's	
Dhananjayrao Gadgil College of Commerce, Satara	
(An)	
Name of the Program : M.Com-I (Information Technology)	Semester –I
Name of the Course (Subject): Cyber Security	

Semester End Exam (SEE) 60 Marks	Continuous Internal Assessment (CIA) 40	Total Marks 100	Credit Assigned - 04 Workload – 4 Hrs Per Week
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Introduced from June 2023

Course Objectives:

1. Learn the foundations of Cyber security and threat landscape
2. To equip students with the technical knowledge and skills needed to protect and defend against cyber threats.
3. To develop skills in students that can help them plan, implement, and monitor cyber security mechanisms to ensure the protection of information technology assets
4. To expose students to governance, regulatory, legal, economic, environmental, social and ethical contexts of cyber security
5. To expose students to responsible use of online social media networks

Unit No	Name & Contents of Units	Credit Assigned	Teaching Methods	Teaching Hours
1	<p>Overview of Cyber security</p> <p>Cyber security increasing threat landscape, Cyber security terminologies- Cyberspace, attack, attack vector, attack surface, threat, risk, vulnerability, exploit, exploitation, hacker., Non-state actors, Cyber terrorism, Protection of end user machine, Critical IT and National Critical Infrastructure, Cyber warfare, Case Studies.</p>	1	Lecture, Interactive ICT Based Use of program	15
2	<p>Cyber crimes</p> <p>Cybercrimes targeting Computer systems and Mobiles- data diddling attacks, spyware, logic bombs, DoS, DDoS, APTs, virus, Trojans, ransom ware, data breach., Online scams and frauds- email scams, Phishing, Vishing, Smishing, Online job fraud, Online extortion, Debit/ credit card fraud, Online payment fraud, Cyberbullying, website defacement, Cyber squatting, Pharming, Cyber espionage, Crypto jacking, Dark net- illegal trades, drug</p>	1	Lecture, Interactive ICT Based Use of program	15

	trafficking, human trafficking., Social Media Scams & Frauds- impersonation, identity theft, job scams, misinformation, fake news cybercrime against persons - cyber grooming, child pornography, cyber stalking., Social Engineering attacks, Cyber Police stations, Crime reporting procedure, Case studies			
3	Cyber Law Cybercrime and legal landscape around the world, IT Act, 2000 and its amendments. Limitations of IT Act, 2000. Cybercrime and punishments, Cyber Laws and Legal and ethical aspects related to new technologies- AI/ML, Iot, Block chain, Dark net and Social media, Cyber Laws of other countries, Case Studies.	1	Lecture, Interactive ICT Based Use of program	15
4	Data Privacy and Data Security Defining data, meta-data, big data, and non-personal data. Data protection, Data privacy and data security, Personal Data Protection Bill and its compliance, Data protection principles, Big data security issues and challenges, Data protection regulations of other countries- General Data Protection Regulations(GDPR),2016 Personal Information Protection and Electronic Documents Act (PIPEDA)., Social media- data privacy and security issues	1	Lecture, Interactive ICT Based Use of program	15

References:

1. Cyber Security Understanding Cyber Crimes, Computer Forensics and Legal Perspectives by Sumit Belapure and Nina Godbole, Wiley India Pvt. Ltd.
2. Information Warfare and Security by Dorothy F. Denning, Addison Wesley.
3. Security in the Digital Age: Social Media Security Threats and Vulnerabilities by Henry A. Oliver, Create



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

A Constituent College of Karmaveer Bhaurao Patil University, Satara

B.Com (Accountancy/Business Administration/Financial Markets)

Semester- I Economics P-I

(Year 2023-24 to 2025-26)

Course Outcomes:

Able to apply of principles of economics in the field of managerial decision making		
Able to apply economic reasoning to solve problems of business.		
Able to stimulate students interest by showing the relevance and use of various economic theories.		
Marks : 100	Total Lectures of Teaching : 60	Credits :4
Unit-1	Introduction to Economics Meaning and Scope of Micro Economics Meaning and Scope of Macro Economics Goals of Business Firm – Economic and Non-Economic Business Decisions and Business Economics	15
Unit 2	Consumer Behaviour and Production Function Concept of Demand and Demand Function - Concept of Utility Indifference curve- Properties - Consumer Surplus Revealed Preference Theory Short Run and Long Run Production Function	15
Unit 3	Demand Analysis Meaning of Demand and Factors Affecting on Demand Elasticity of Demand – Types of elasticity Meaning and Importance of Demand forecasting Meaning and Methods of Demand forecasting	15
Unit 4	Markets and Price Determination Features and Price Determination in Perfect Competitive Market Features and Price Determination in Monopoly Features and Price Determination in Monopolistic Market Oligopoly Market and Price Leadership	15
Suggested Activities: Practical sessions on economic analysis		

Reference Books:-

Ahuja H.L. (2010). Business Economics.S. Chand & Company New Delhi-110055

Mithani D.M. and Murthy G.K. (2007). Fundamentals of Business Economics. Himalaya Publishing House, New Delhi.

Zambre G.N. (2004). Business Economics.Pimplapure Publisher, Nagpur.

Mankar V.G. (2000).Business Economics. Himalaya Publishing House, New Delhi.

Koutsoyiannis (1979). Modern Micro Economics. MacMillan Press Ltd. London.

Dewett K. K. (2006). Modern Economic Theory. S.Chand and Company Ltd., New Delhi.

Jhingan M. L.(2012) Micro Economic Theory.Vrinda Publication (p) Ltd.

Dominick Salvatore (2011). Microeconomics. Shaum series, McGraw Hill Education.

Mithani D.M. (2011) Managerial Economics. Himalaya Publishing House, New Delhi,

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Dhananjayrao Gadgil College of Commerce, Satara

A Constituent College of Karmaveer Bhaurao Patil University, Satara

B.Com (Accountancy/Business Administration/Financial Markets)

Semester- II

Economics P-II

(Year 2023-24 to 2025-26)



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous College)

A Constituent College of Karmveer Bhaurao Patil University, Satara

Syllabus and Scheme of Examination (Curricular Course) as per New Education Policy-2020.

Name of the Program: B.Com Part I, (Business Administration) Sem. I

Name of the Course (Subject): Component-VEC Course Code :2312107

Democracy, Good Governance and the Constitution of India			
Continuous Internal Assessment (CIA)-20 Marks	Semester End Exam (SEE) -30 Marks	Total Marks -50 Marks	Credit Assigned-02 Workload–2 Hrs/ Week
Implementation: The Syllabus introduced from July, 2023			
<p>Objectives:</p> <ol style="list-style-type: none"> 1. To introduce the students meaning of democracy, elections and good governance. 2. To help them to impart their knowledge to the society. <p>Outcomes:</p> <p>The students understand the different aspects and values of the constitutional and democratic implications in the overall development of the state.</p> <p>All students enroll themselves as voters.</p> <p>The students will encourage and can motivate other members of the society to participate not only in election process but also electoral and political process in general.</p>			
Unit No.	Title and Contents of Units	No. of Lectures	Teaching Method
1	<p>The Constitution of India</p> <p>Making of the Constitution Indian</p> <p>Fundamental Rights and Fundamental Duties</p> <p>Directive Principles of State Policy</p> <p>Meaning, Definition and Types of Democracy</p> <p>Dimensions of Democracy: Social, Economic and Political Democracy</p>	15	Lecture PPT Videos
2	<p>Good Governance</p> <p>Meaning, Nature and Need</p> <p>Principles of Good Governance</p> <p>Types of Good Governance</p>	15	Lecture PPT Video

	Dimensions of Governance		
	Challenges before Good Governance		



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous College)

A Constituent College of Karmveer Bhaurao Patil University, Satara

Syllabus and Scheme of Examination (Curricular Course) as per New Education Policy-2020.

Name of the Program: B.Com Part I, (Financial Markets) Sem. I

Name of the Course (**Subject**): Component-VEC Course Code :**2310107**

Democracy, Good Governance and the Constitution of India			
Continuous Internal Assessment (CIA)-20 Marks	Semester End Exam (SEE) -30 Marks	Total Marks -50 Marks	Credit Assigned-02
			Workload–2 Hrs/ Week
Implementation: The Syllabus introduced from July, 2023			
<p>Objectives:</p> <ol style="list-style-type: none"> 1. To introduce the students meaning of democracy, elections and good governance. 2. To help them to impart their knowledge to the society. <p>Outcomes:</p> <p>The students understand the different aspects and values of the constitutional and democratic implications in the overall development of the state.</p> <p>All students enroll themselves as voters.</p> <p>The students will encourage and can motivate other members of the society to participate not only in election process but also electoral and political process in general.</p>			
Unit No.	Title and Contents of Units	No. of Lectures	Teaching Method
1	<p>The Constitution of India</p> <p>Making of the Constitution Indian</p> <p>Fundamental Rights and Fundamental Duties</p> <p>Directive Principles of State Policy</p> <p>Meaning, Definition and Types of Democracy</p> <p>Dimensions of Democracy: Social, Economic and Political Democracy</p>	15	Lecture PPT Videos
2	<p>Good Governance</p> <p>Meaning, Nature and Need</p> <p>Principles of Good Governance</p> <p>Types of Good Governance</p>	15	Lecture PPT Video

	Dimensions of Governance		
	Challenges before Good Governance		



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(A constituent College of Karmaveer Bhaurao Patil University)

Syllabus and Scheme of Examination (Curricular Course) as per New Education Policy-2020.

Name of the Programme :

BCA Part I

Sem. I

Name of the Course (Subject): Environmental Science

(Course Code-2304107)

Semester End Exam (SEE) - 30Marks	Continuous Comprehensive Evaluation (CCE) -20 Marks	Total Marks -50 Marks	Credit Assigned - 02 Workload- 2 Hrs./Week
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Introduced from July, 2023

Course Objectives:

To gain knowledge of basics in Environmental concept.

To understand the effects of pollution from various sources.

Course outcomes:

Learner will articulate the interconnected and interdisciplinary nature of environmental studies.

Learner will understand & evaluate global scale of environment problems.

Unit No	Name & Contents of Units	No .of Lectures	Teaching Method
1	<p>Introduction to Environmental Science</p> <p>Definition, Scope and Importance</p> <p>Multidisciplinary nature of Environmental Studies</p> <p>1.3. Concept, Structure and Functions of Ecosystem</p> <p>1.4. Concept of Sustainable development</p>	15	<p>-Lecture</p> <p>-Discussion</p> <p>-PPT</p> <p>-Videos</p>
2	<p>Environmental Pollution</p> <p>Meaning and Definition of Pollution</p> <p>Types of pollution</p> <p>Effects and Causes of Pollution</p> <p>Contemporary Approaches- Global Warming, Acid Rain, Ozone Layer Depletion, Water Conservation, Rain Water Harvesting, Watershed Management</p>	15	<p>-Lecture</p> <p>-Discussion</p> <p>-PPT</p> <p>-Videos</p>

Reference Books-

Agarwal, K. A.2001, Environmental Biology, Nidhi Pub. Ltd., Bikaner

Bharucha Erach, The Biodiversity of India, Mapin Publishing Pvt .Ltd Ahmadabad

Brunner R.C. Marine Pollution, Clarendon Press Oxford (TB)

Environmental Encyclopedia, Jaico Pub. House, Mumbai

Dr. A.K, Environmental Chemistry, Wiley Western Ltd.



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(A constituent college of Karmaveer Bhaurao Patil University)

Syllabus and Scheme of Examination (Curricular Course) as per New Education Policy-2020.

Name of the Programme :

B.Com Part I (Bank Management), Sem. I**Name of the Course (Subject): Environmental Science (Course Code- 2302107)**

Semester End Exam (SEE) - 30Marks	Continuous Comprehensive Evaluation (CCE) -20 Marks	Total Marks -50 Marks	Credit Assigned - 02 Workload- 2 Hrs./Week
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Introduced from July, 2023**Course Objectives:**

To gain knowledge of basics in Environmental concept.

To understand the effects of pollution from various sources.

Course outcomes:

Learner will articulate the interconnected and interdisciplinary nature of environmental studies.

Learner will understand & evaluate global scale of environment problems.

Unit No	Name & Contents of Units	No .of Lectures	Teaching Method
1	Introduction to Environmental Science Definition, Scope and Importance Multidisciplinary nature of Environmental Studies 1.3. Concept, Structure and Functions of Ecosystem 1.4. Concept of Sustainable development	15	-Lecture -Discussion -PPT -Videos
2	Environmental Pollution Meaning and Definition of Pollution Types of pollution Effects and Causes of Pollution Contemporary Approaches- Global Warming, Acid Rain, Ozone Layer Depletion, Water Conservation, Rain Water Harvesting, Watershed Management	15	-Lecture -Discussion -PPT -Videos

Reference Books-

Agarwal, K. A.2001, Environmental Biology, Nidhi Pub. Ltd., Bikaner

Bharucha Erach, The Biodiversity of India, Mapin Publishing Pvt .Ltd Ahmadabad

Brunner R.C. Marine Pollution, Clarendon Press Oxford (TB)

Environmental Encyclopedia, Jaico Pub. House, Mumbai

Dr. A.K, Environmental Chemistry, Wiley Western Ltd.



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(A constituent college of Karmaveer Bhaurao Patil University)

Syllabus and Scheme of Examination (Curricular Course) as per New Education Policy-2020.

Name of the Programme :

B. Com I (Accountancy)		Sem. II	
Name of the Course (Subject): Environmental Science		(Course Code-2211207)	
Semester End Exam (SEE) - 30Marks	Continuous Comprehensive Evaluation (CCE) -20 Marks	Total Marks -50 Marks	Credit Assigned - 02 Workload- 2 Hrs./Week
Introduced from July, 2023			
<p>Course Objectives:</p> <p>To gain knowledge of basics in Environmental concept.</p> <p>To understand the effects of pollution from various sources.</p> <p>Course outcomes:</p> <p>Learner will articulate the interconnected and interdisciplinary nature of environmental studies.</p> <p>Learner will understand & evaluate global scale of environment problems.</p>			
Unit No	Name & Contents of Units	No .of Lectures	Teaching Method
1	<p>Introduction to Environmental Science</p> <p>Definition, Scope and Importance</p> <p>Multidisciplinary nature of Environmental Studies</p> <p>1.3. Concept, Structure and Functions of Ecosystem</p> <p>1.4. Concept of Sustainable development</p>	15	<p>-Lecture</p> <p>-Discussion</p> <p>-PPT</p> <p>-Videos</p>
2	<p>Environmental Pollution</p> <p>Meaning and Definition of Pollution</p> <p>Types of pollution</p> <p>Effects and Causes of Pollution</p> <p>Contemporary Approaches- Global Warming, Acid Rain, Ozone Layer Depletion, Water Conservation, Rain Water Harvesting, Watershed Management</p>	15	<p>-Lecture</p> <p>-Discussion</p> <p>-PPT</p> <p>-Videos</p>

Reference Books-

Agarwal, K. A.2001, Environmental Biology, Nidhi Pub. Ltd., Bikaner

Bharucha Erach, The Biodiversity of India, Mapin Publishing Pvt .Ltd Ahmadabad

Brunner R.C. Marine Pollution, Clanderson Press Oxford (TB)

Environmental Encyclopedia, Jaico Pub. House, Mumbai

Dr. A.K, Environmental Chemistry, Wiley Western Ltd.



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(A Constituent College of Karmaveer Bhaurao Patil University)

Name of the Programme :

B. Com I (Finance Markets)		Sem-II	
Name of the Course (Subject): Environmental Science		(Course Code-2313207)	
Semester End Exam (SEE) - 30Marks	Continuous Comprehensive Evaluation (CCE)-20 Marks	Total Marks -50 Marks	Credit Assigned - 02 Workload-2 Hrs./Week
Introduced from July, 2023			
<p>Course Objectives:</p> <p>To gain knowledge of basics in Environmental concept.</p> <p>To understand the effects of pollution from various sources.</p> <p>Course outcomes:</p> <p>Learner will articulate the interconnected and interdisciplinary nature of environmental studies.</p> <p>Learner will understand and evaluate global scale of environment problems.</p>			
Unit No.	Name & Contents of Units	No .of Lectures	Teaching Method
1	<p>Introduction to Environmental Science</p> <p>Definition, Scope and Importance</p> <p>Multidisciplinary nature of Environmental Studies</p> <p>1.3. Concept, Structure and Functions of Ecosystem</p> <p>1.4. Concept of Sustainable development</p>	15	<p>-Lecture</p> <p>-Discussion</p> <p>-PPT</p> <p>-Videos</p>
2	<p>Environmental Pollution</p> <p>Meaning and Definition of Pollution</p> <p>Types of pollution</p> <p>Effects and Causes of Pollution</p> <p>Contemporary Approaches- Global Warming, Acid Rain, Ozone Layer Depletion, Water Conservation, Rain Water Harvesting, Watershed Management</p>	15	<p>-Lecture</p> <p>-Discussion</p> <p>-PPT</p> <p>-Videos</p>

Reference Books-

Agarwal, K.A. 2001, Environmental Biology, Nidhi Pub. Ltd., Bikaner

Bharucha Erach, The Biodiversity of India, Mapin Publishing Pvt. Ltd. Ahmadabad

Brunner R.C. Marine Pollution, Clarendon Press Oxford (TB)

Environmental Encyclopedia, Jaico Pub. House, Mumbai

Dr. A.K, Environmental Chemistry, Wiley Western Ltd.



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous College)

A Constituent College of Karmveer Bhaurao Patil University, Satara

Syllabus and Scheme of Examination (Curricular Course) as per New Education Policy-2020.			
Name of the Program: B.Com I (Accountancy) Sem. I			
Name of the Course (Subject): National Service Scheme (NSS), Paper I, Course Code-2310117			
Continuous Internal Assessment (CIA)-20marks	Semester End Exam (SEE) -30 Marks	Total Marks -50 marks	Credit Assigned-02
			Workload-2 Hrs/ Week
Introduced from July, 2023			
<p>Objectives:</p> <p>Understand the community in which they work and the in relation.</p> <p>Identify the needs and problems of the community and involve them in problem-solving.</p> <p>Develop capacity to meet emergencies and natural disasters.</p> <p>Practice national integration and social harmony and utilize their knowledge in finding practical solutions to individual and community problems.</p> <p>Outcomes:</p> <p>The students understand the different aspects and values National Service Scheme</p> <p>It helpful to National Holistic Development</p> <p>It is helpful to volunteer personal and leadership development.</p> <p>The Volunteer will encourage and can motivate other members of the society through Community Development Program</p>			
Unit No.	Title and Contents of Units	No. of Lectures	Teaching Method
1	<p>National Service Scheme</p> <p>History, Philosophy aims & objectives of NSS</p> <p>Organizational structure of N.S.S. at National, State, University and College Levels.</p> <p>1.3 National Emblem: Flag, Motto, Song, Badge etc</p>	15	<p>Lecture</p> <p>PPT</p> <p>Videos</p>

2	<p>N.S.S. Regular Activities</p> <p>2.1 Awareness Rallies-The Constitution Day, Voter Day, Superstition, AIDS etc.</p> <p>2.2 Disaster Management</p> <p>2.3 Community Development: Blood donation, Financial Literacy, Women Empowerment</p>	15	<p>Lecture</p> <p>Practical</p>
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Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous College)

A Constituent College of Karmveer Bhaurao Patil University, Satara

NSS Syllabus and Scheme of Examination (Curricular Course) as per New Education Policy-2020

Name of the Program :

B. Com. I (Bank Management), Semester -I

Name of the Course (Subject): National Service Scheme (NSS) Paper I, Course Code-2302113

Continuous Internal Assessment (CIA)-20	Semester End Exam (SEE) -30 Marks	Total Marks -50	Credit Assigned-02
			Workload-2 Hrs per Week

Introduced from July, 2023

Objectives:

- 1) Understand the community in which they work and their relation.
- 2) Identify the needs and problems of the community and involve them in problem-solving.
- 3) Develop capacity to meet emergencies and natural disasters.
- 4) Practice national integration and social harmony and utilize their knowledge in finding practical solutions to individual and community problems.

Outcomes:

The students understand the different aspects and values National Service Scheme.

It is helpful to National Holistic Development.

It is helpful to volunteer personal and leadership development.

The Volunteer will encourage and can motivate other members of the society through Community Development Program.

Unit No.	Title and Contents of Units	No. of Lectures	Teaching Method

1	<p>National Service Scheme</p> <p>History, Philosophy aims & objectives of NSS</p> <p>Organizational structure of N.S.S. at National, State, University and College Levels</p> <p>C) Emblem, Flag, Motto, Song, Badge etc.</p>	15	<p>Lecture</p> <p>PPT</p> <p>Videos</p>
2	<p>N. S. S. Regular Activities</p> <p>A) Various Rallies: Awareness-Voter, AIDS etc.</p> <p>B) Disaster Management</p> <p>C) Community Development: Blood donation, Financial</p> <p>Literacy Women Empowerment</p>	15	<p>Lecture</p> <p>Practical</p>



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous College)

A Constituent College of Karmveer Bhaurao Patil University, Satara

Physical Education Syllabus and Scheme of Examination (Curricular Course) as per New Education Policy-2020.

Name of the Programme: B.Com I (Accountancy)

Semester – II

Name of the Course (Subject): Physical Education- Paper II, Course Code- 2310218

Semester End Exam (SEE) 30 Marks

Continuous Internal Assessment (CIA) 20

Total Marks
50

Credit Assigned - 02

Workload – 2 Hrs Per Week

Syllabus

Course Objectives:

The objectives of physical education are the development of health, neuro-muscular coordination, emotional development, social development, mental development, and physical development.

The objective of this course is to facilitate the understanding of how psychological factors influence involvement and performance in sports setting. The course will explore such topics as Achievement motivation, Goal setting in sports.

Course Outcome:-

Improve student's brain health.

Help manage weight, reduce the risk of disease.

Strengthen bones and muscles, and improve your ability to do everyday activities.

Adults who sit less and do any amount of moderate-to-vigorous physical activity gain some health benefits.

Unit No.	Title and Contents of Units	No .of Lectures	Teaching Method
1	Physical Fitness and Wellness 1.1 Health Related Physical Fitness	15	Lecture PPT

	<p>Body Composition</p> <p>Muscular Endurance</p> <p>Muscular Strength</p> <p>Cardiovascular Endurance and Flexibility</p>		<p>Videos</p> <p>Practical Work</p>
	<p>1.2 Skill Related Physical Fitness :</p> <p>Balance/ Co-ordination/Agility/ Speed Power/Reaction Time</p>		
2	<p>Sports Management and Planning in Sports</p> <p>2.1 Introduction of Sports Management</p> <p>2.2 Management of Intramural and Extramural Competition</p> <p>2.3 Meaning and Type of Planning</p> <p>2.4 Principle of Planning</p> <p>2.5 Importance of Effective Planning</p>	15	<p>Lecture</p> <p>PPT</p> <p>Videos</p> <p>Practical Work</p>



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous College)

A Constituent College of Karmveer Bhaurao Patil University, Satara

Physical Education Syllabus and Scheme of Examination (Curricular Course) as per New Education Policy-2020.

Name of the Programme: B.Com I (Financial Markets)

Semester – II

Name of the Course (Subject): Physical Education- Paper II, Course Code- 2310218

**Semester End Exam
(SEE) 30 Marks**

**Continuous Internal
Assessment (CIA) 20**

**Total Marks
50**

**Credit Assigned - 02
Workload – 2 Hrs Per Week**

Syllabus

Course Objectives:

The objectives of physical education are the development of health, neuro-muscular coordination, emotional development, social development, mental development, and physical development.

The objective of this course is to facilitate the understanding of how psychological factors influence involvement and performance in sports setting. The course will explore such topics as Achievement motivation, Goal setting in sports.

Course Outcome:-

Improve student's brain health.

Help manage weight, reduce the risk of disease.

Strengthen bones and muscles, and improve your ability to do everyday activities.

Adults who sit less and do any amount of moderate-to-vigorous physical activity gain some health benefits.

Unit No.	Title and Contents of Units	No .of Lectures	Teaching Method
1	Physical Fitness and Wellness 1.1 Health Related Physical Fitness	15	Lecture PPT

	<p>Body Composition</p> <p>Muscular Endurance</p> <p>Muscular Strength</p> <p>Cardiovascular Endurance and Flexibility</p>		<p>Videos</p> <p>Practical Work</p>
	<p>1.2 Skill Related Physical Fitness :</p> <p>Balance/ Co-ordination/Agility/ Speed Power/Reaction Time</p>		
2	<p>Sports Management and Planning in Sports</p> <p>2.1 Introduction of Sports Management</p> <p>2.2 Management of Intramural and Extramural Competition</p> <p>2.3 Meaning and Type of Planning</p> <p>2.4 Principle of Planning</p> <p>2.5 Importance of Effective Planning</p>	15	<p>Lecture</p> <p>PPT</p> <p>Videos</p> <p>Practical Work</p>



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous College)

A Constituent College of Karmveer Bhaurao Patil University, Satara

A revised syllabus and scheme of examination (curricular course) as per New Education Policy-2020

Name of the Programme: B. Com. I (Accountancy)		Semester-I	
Name of the Course(Subject): Fundamentals and Practice of Yoga, Paper I, Course Code-2310119			
Semester End Exam	Continuous Internal	Total Marks	Credit Assigned-02
(SEE)-30 marks	Assessment (CIA)-20 marks	-50	Workload -2Hrs per week

Syllabus

Course Objectives:

The aim of the course is to provide the scientific knowledge of yoga practice.

Athlete and nonathletic for develop their physical as well as mental efficiency and performance.

Course Outcomes

Students will understand the meaning of Yoga.

Student learns Yogic and Cleansing practices.

Students will get knowledge practice of Yogasana.

It will helps to the students to enhance the academic performance.

Unit No.	Title and Contents of Units	No.of Lectures	Teaching Methods
	Fundamentals of Yoga		
	Definition and Meaning of Yoga		Lecture
	Developments in Yoga	15	PPT

	<p>Scope of Yoga</p> <p>Need of Yoga</p> <p>Yoga Education Organization in India</p>		<p>Videos</p> <p>Practicalwork</p>
	<p>Yogic Practices</p> <p>Prayer</p> <p>Concept and performance of Pranavam</p> <p>Cleansing Practice –</p> <p>Neti, Tratak, Kapalbhati</p> <p>Yogasana-</p> <p>Standing Posture</p> <p>Sitting Posture</p> <p>Prone Posture and</p> <p>Supine Posture</p>	<p>30</p>	<p>Lecture</p> <p>PPT</p> <p>Videos</p> <p>Practicalwork</p>



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous College)

A Constituent College of Karmveer Bhaurao Patil University, Satara

A Revised Syllabus and Scheme of Examination (Curricular Course) as per New Education Policy-2020.

Name of the Programme: B. Com. I (Bank Management)

Semester-I

Name of the Course(Subject): Fundamentals and Practice of Yoga, Paper I, Course Code-2302115

Semester End Exam

Continuous Internal

Total Marks

Credit Assigned-02

(SEE)-30marks

Assessment(CIA)-20 marks

-50

Workload -2Hrs/week

Syllabus

Course Objectives:

The aim of the course is to provide the scientific knowledge of yoga practice.

Athlete and nonathletic for develop their physical as well as mental efficiency and performance.

Course Outcomes

Students will understand the meaning of Yoga.

Student learns Yogic and Cleansing practices.

Students will get knowledge practice of Yogasana.

It will helps to the students to enhance the academic performance.

UnitNo.	Title and Contents of Units	No.of Lectures	Teaching Methods
	Fundamentals of Yoga Definition and Meaning of Yoga Developments in Yoga Scope of Yoga Need of Yoga	15	Lecture PPT Videos Practicalwork

	Yoga Education Organization in India		
	Yogic Practices Prayer Concept and performance of Pranavam Cleansing Practice – Neti, Tratak, Kapalbhati Yogasana- Standing Posture, Sitting Posture, Prone Posture and Supine Posture	30	Lecture PPT Videos Practicalwork



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous College)

A Constituent College of Karmveer Bhaurao Patil University, Satara

A Revised Syllabus and Scheme of Examination (Curricular Course) as per New Education Policy-2020

Name of the Programme: B. Com. I (Financial Markets)

Semester-II

Name of the Course(Subject): Yogic Practice, Pranayam and Dhyan, Paper II, Course Code-2310219

Continuous Internal

Semester End Exam

Total Marks

Credit Assigned-02

Assessment (CIA)-20

(SEE) -30 Marks

50

Workload-2Hrs Per Week

Implementation: The **Syllabus** introduced from July, 2023

Course Objectives:

The objectives of yoga practice are the development of health, neuro-muscular coordination, emotional development, social development, mental development, and physical development.

The objective of this course is to facilitate the understanding of how psychological factors influence.

Involvement and performance in yoga practice. The course will explore such topics as Achievement motivation, Goal setting in career.



Karmveer Bhaurao Patil University, Satara

Syllabus and Scheme of Examination (Curricular Course) of subject Democracy, Good Governance and the Constitution of India as per New Education Policy-2020.

Name of the Program: BBA I (Aviation) Sem. I

Name of the Course (Subject):

Democracy, Good Governance and the Constitution of India

Continuous Internal Assessment (CIA)-20 Marks	Semester End Exam (SEE) -30 Marks	Total Marks -50 Marks	Credit Assigned-02 Workload-2 Hrs/ Week

Implementation: The Syllabus introduced from July, 2023

Objectives:

1. To introduce the students meaning of democracy, elections and good governance.
2. To help them to impart their knowledge to the society.

Outcomes:

The students understand the different aspects and values of the constitutional and democratic implications in the overall development of the state.

All students enroll themselves as voters.

The students will encourage and can motivate other members of the society to participate not only in election process but also electoral and political process in general.

Unit No.	Title and Contents of Units	No. of Lectures	Teaching Method
1	The Constitution of India Making of the Constitution Indian Fundamental Rights and Fundamental Duties Directive Principles of State Policy Meaning, Definition and Types of Democracy	15	Lecture PPT Videos

	Dimensions of Democracy: Social, Economic and Political Democracy		
2	Good Governance Meaning, Nature and Need Principles of Good Governance Types of Good Governance Dimensions of Governance Challenges before Good Governance	15	Lecture PPT Video



Karmaveer Bhaurao Patil University

Syllabus and Scheme of Examination (Curricular Course) of **BBA I(Aviation) Sem II** as per New Education Policy-2020.

Name of the Programme :

BBA I(Aviation) Sem. II

Name of the Course (Subject): Environmental Science

Semester End Exam (SEE) - 30Marks	Continuous Comprehensive Evaluation (CCE) -20 Marks	Total Marks -50 Marks	Credit Assigned - 02 Workload- 2 Hrs./Week
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Introduced from July, 2023

Course Objectives:

To gain knowledge of basics in Environmental concept.

To understand the effects of pollution from various sources.

Course outcomes:

Learner will articulate the interconnected and interdisciplinary nature of environmental studies.

Learner will understand & evaluate global scale of environment problems.

Unit No	Name & Contents of Units	No .of Lectures	Teaching Method
1	Introduction to Environmental Science Definition, Scope and Importance Multidisciplinary nature of Environmental Studies 1.3. Concept, Structure and Functions of Ecosystem 1.4. Concept of Sustainable development	15	-Lecture -Discussion -PPT -Videos

2	<p>Environmental Pollution</p> <p>Meaning and Definition of Pollution</p> <p>Types of pollution</p> <p>Effects and Causes of Pollution</p> <p>Contemporary Approaches- Global Warming, Acid Rain, Ozone Layer Depletion, Water Conservation, Rain Water Harvesting, Watershed Management</p>	15	<p>-Lecture</p> <p>-Discussion</p> <p>-PPT</p> <p>-Videos</p>
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Reference Books-

Agarwal, K. A.2001, Environmental Biology, Nidhi Pub. Ltd., Bikaner

Bharucha Erach, The Biodiversity of India, Mapin Publishing Pvt .Ltd Ahmadabad

Brunner R.C. Marine Pollution, Clarendon Press Oxford (TB)

Environmental Encyclopedia, Jaico Pub. House, Mumbai

Dr. A.K, Environmental Chemistry, Wiley Western Ltd.



Karmveer Bhaurao Patil University, Satara

Physical Education Syllabus and Scheme of Examination (Curricular Course) as per New Education Policy-2020.

Name of the Programme: BBA I(Aviation)	Semester – I
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Name of the Course (Subject): Physical Education, Paper I
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Semester End Exam (SEE) 30 Marks	Continuous Internal Assessment (CIA) 20	Total Marks 50	Credit Assigned - 02
			Workload – 2 Hrs Per Week

Syllabus

Course Objectives:

The aim of the course to provide develop motor abilities like strength, speed, endurance, coordination, flexibility, agility and balance, as they are important aspects for good performance in different games and sports.

The scientific knowledge of sports training and conditioning which help to the athlete or non-athlete for development their physical efficiency and performance.

Course Outcome:-

Improve your brain health,

Help manage weight, reduce the risk of disease,

Strengthen bones and muscles, and improve your ability to do everyday activities.

Adults who sit less and do any amount of moderate-to-vigorous physical activity gain some health benefits.

Unit No.	Title and Contents of Units	No .of Lectures	Teaching Method
1	Physical Education and Physical Fitness	15	Lecture
	1.1 Meaning and definitions of the Physical Education		PPT
	1.2 Objective and Importance of the Physical Education		Videos
	1.3 Meaning and definitions of the Physical Fitness		Practical work
	1.4 Principles of the Physical Fitness		

2	Sports Training	15	Lecture
	2.1 Introduction, Meaning and Definition of Sports Training		Videos
	2.2 Principles of Sports Training		Practical work
	2.3 Significance of Sports Training		
	2.4 Method of Sports Training		



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous and Constituent College of Karmaveer Bhaurao Patil, University, Satara)

B. Com (Bank Management) -I (Semester-II)

Subject- Service Marketing-(Minor) (Credits-02)

B.Com (Bank Management)

Syllabus under (NEP-2020)

w.e.f June,2023

Course Objectives:

To acquaintance with the basic concept of service marketing.

To development Knowledge about Quality Management in service marketing.

To understanding new trends in service marketing.

Course Outcomes: After Studying this Course Students will able to-

Understand basic concept of service marketing

Introduced Knowledge about Quality Management in service marketing.

Expressing new trends in service marketing.

Remembering (Knowledge): Recall the meaning, definition, and nature of service marketing. Remember the characteristics of service marketing.

Understanding (Comprehension): Comprehend the meaning, definition, and nature of quality management in service marketing. Understand the five gap model in service quality and its significance.

Analyzing (Analysis): Analyze the meaning, definition, and nature of banking service marketing. Identify and analyze different types of users of banking services.

Applying (Application): Apply the 7 Ps of service marketing in developing a comprehensive marketing plan for a service.

Creating (Synthesis): Design a customer-centric service marketing strategy, incorporating the 7 Ps and concepts of service quality management.

Evaluating (Evaluation): Evaluate the effectiveness of service marketing strategies and their impact on customer satisfaction and loyalty.

Unit No	Contents of Unit	Credit Assigned	No. of Hours	Teaching Methods Adopted
1	<p>Introduction to Service Marketing</p> <p>1.1 Meaning Definition and Nature</p> <p>1.2 Characteristics of Service Marketing</p> <p>1.3 Importance of Service Marketing</p> <p>1.4 Difference Between Service and Product</p> <p>1.5 7 Ps of Service Marketing</p> <p>Practical – Role Play Activity</p>	0.66	10	Lecture Interactive ICT Based Project
2	<p>Quality Management in Service Marketing</p> <p>2.1 Meaning Definition and Nature</p> <p>2.2 Five Gap Model in Service Quality</p> <p>2.3 Techniques of improving Service Quality</p> <p>2.4 Reasons of Service Failure</p> <p>2.5 Process of effective service recovery</p> <p>Practical – Seminar</p>	0.67	10	Lecture Interactive ICT Based Seminar
3	<p>Banking Service Marketing</p> <p>3.1 Meaning Definition and Nature</p> <p>3.2 Marketing Practices in Banking Service</p> <p>3.3 Types- Users of Banking Services</p> <p>3.4 Service Marketing Triangle</p> <p>3.5 Recent trends in Service Marketing (Banking & Finance)</p>	0.67	10	Thought provoking Methodology/ ICT Based Audio/Visuals

	Practical – Group Discussion			
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References:

Dr. K. Karunakaran , Services Marketing (Text & Cases in Indian Context), 2001

S. M. Jha , Service Marketing, Himalaya publishing house, 2019

Dr. V. N. Joshi, Service Marketing, Chandralok Prakashan, 2015

Steve Baran Kim Harris & Toni Hilton, Service Marketing Text & Cases, published by S. Baran, K. Cassidy & T. Hilton, 2009



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous and Constituent College of Karmaveer Bhaurao Patil, University, Satara)

B. Com (Information Technology) -I (Semester-II)

Subject- Service Marketing-(Minor) (Credits-02)

B.Com (Information Technology)

Syllabus under (NEP-2020)

w.e.f June,2023

Course Objectives:

To acquaintance with the basic concept of service marketing.

To development Knowledge about Quality Management in service marketing

To understanding new trends in service marketing.

Course Outcomes: After Studying this Course Students will able to-

Understand basic concept of service marketing

Introduced Knowledge about Quality Management in service marketing

Expressing new trends in service marketing.

Unit No	Contents of Unit	Credit Assigned	No. of Hours	Teaching Methods Adopted
1	Introduction to Service Marketing 1.1 Meaning Definition and Nature 1.2 Characteristics of Service Marketing 1.3 Importance of Service Marketing 1.4 Difference Between Service and Product	0.66	10	Lecture Interactive ICT Based Project

	<p>1.5 7 Ps of Service Marketing</p> <p>Practical -</p>			
2	<p>Quality Management in Service Marketing</p> <p>2.1 Meaning Definition and Nature</p> <p>2.2 Five Gap Model in Service Quality</p> <p>2.3 Techniques of improving Service Quality</p> <p>2.4 Reasons of Service Failure</p> <p>2.5 Process of effective service recovery</p> <p>Practical –Seminar</p>	0.67	10	Lecture Interactive ICT Based Seminar
3	<p>IT- Service Marketing</p> <p>3.1 Meaning Definition and Nature</p> <p>3.2 Dimensions of IT Service</p> <p>3.3 Service Market Segmentation of IT Users.</p> <p>3.4 Marketing Practices in IT Services</p> <p>3.5 Marketing Mix for IT Services</p> <p>Practical – Group Discussion</p>	0.67	10	Thoughtprovoking Methodology/ ICT Based Audio/Visuals

References:

Dr. K. Karunakaran , Services Marketing (Text & Cases in Indian Context), 2001

S. M. Jha , Service Marketing, Himalaya publishing house, 2019

Dr. V. N. Joshi, Service Marketing, Chandralok Prakashan, 2015



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

(An Autonomous and Constituent College of Karmaveer Bhaurao Patil, University, Satara)

B. A -I (Semester-II)

Subject- Service Marketing- (Minor) (Credits-02)

B.A ()

Syllabus under (NEP-2020)

w.e.f June,2023

Course Objectives:

To acquaintance with the basic concept of service marketing.

To development Knowledge about Quality Management in service marketing.

To understanding new trends in service marketing.

Course Outcomes: After Studying this Course Students will able to-

Understand basic concept of service marketing

Introduced Knowledge about Quality Management in service marketing.

Expressing new trends in service marketing.

Unit No	Contents of Unit	Credit Assigned	No. of Hours	Teaching Methods Adopted
1	Introduction to Service Marketing 1.1 Meaning Definition and Nature 1.2 Characteristics of Banking Service Marketing 1.3 Importance of Banking Service Marketing 1.4 Difference Between Service and Product 1.5 7 Ps of Service Marketing	0.66	10	Lecture Interactive ICT Based Project

	Practical – Role Play Activity			
2	Quality Management in Service Marketing 2.1 Meaning Definition and Nature 2.2 Five Gap Model in Service Quality 2.3 Techniques of improving Service Quality 2.4 Reasons of Service Failure 2.5 Process of effective service recovery Practical – Seminar	0.67	10	Lecture Interactive ICT Based Seminar
3	Recent Trends in Service Marketing 3.1 Meaning Definition and Nature 3.2 Business Process Outsourcing – Importance 3.3 Knowledge Process Outsourcing- Types 3.4 Marketing Process Outsourcing- Advantages 3.5 Recent trends in Service Marketing Practical – Group Discussion	0.67	10	Thought provoking Methodology/ ICT Based Audio/Visuals

References:

Dr. K. Karunakaran , Services Marketing (Text & Cases in Indian Context), 2001

S. M. Jha , Service Marketing, Himalaya publishing house, 2019

Dr. V. N. Joshi, Service Marketing, Chandralok Prakashan, 2015

Steve Baran Kim Harris & Toni Hilton, Service Marketing Text & Cases, published by S. Baran, K. Cassidy & T. Hilton, 2009

Service Marketing People, Technology & Strategy , Published by Christopher Lovelock, 2

B. Com – II Business Administration(Semester- III)

Subject- Business Administration (Fundamentals of Entrepreneurship)Paper-I (Major)

(Credits-04)

Sub.Code:2312301

Syllabus under (NEP-2020)

With effect from:- June,2024

Course Objectives:

To assess students with basics of Entrepreneurship.

To articulate knowledge of qualities and factors affecting entrepreneurship.

To develop small and medium business formation ability among students.

To illustrate students with entrepreneurship development process.

Course Outcomes:

Assessment of basics of entrepreneurship.

Articulation of qualities and impact of factors on development of entrepreneurship.

Illustration with entrepreneurship development process.

Sr. No.	Content	Learning Outcomes	Teaching Methods	Teaching Hours
Unit I	Entrepreneur and Entrepreneurship A) Entrepreneur: Meaning and Definition Qualities of Entrepreneurs Functions of Entrepreneur B) Entrepreneurship: Meaning and Definition	<i>Acquaintance with concept and qualities of entrepreneur.</i>	<i>Lecture, Interactive ICT Based</i>	15 Periods

	<p>1.5. Entrepreneur and Entrepreneurship</p> <p>Factors contributing to growth of Entrepreneurship</p> <p>Obstacles before entrepreneurship in modern era.,</p> <p>Theories of Entrepreneurship - Joseph Schumpeter's Innovation Theory,</p> <p>McClelland's Theory of need achievement.</p>			
Unit II	<p>Micro, Small and Medium Enterprises (MSME)</p> <p>Meaning and Definition as per MSME Act 2018</p> <p>Features and Importance of MSME</p> <p>Schemes for promoting MSME: Khadi and Village Industry Commission, Mudra yojana, Chief minister Employment Generation Program (CMEGP)</p> <p>Problems & remedies of MSME</p> <p>Formation of small enterprise</p>	<p><i>Knowledge regarding MSME</i></p>	<p><i>Lecture</i> <i>Interactive ICT Based</i> <i>Discussion</i> <i>Method Visit</i></p>	15 Periods
Unit III	<p><u>Entrepreneurship Development :</u></p> <p>Concepts, Kakinada Experiment</p> <p>Objectives and need of ED</p> <p>Scope of Entrepreneurship development</p> <p>Process of EDP</p> <p>Problems and measures of EDP in India</p> <p>Institutional support for Entrepreneurship development-EDII, NIESBUD, MCED, DIC.</p>	<p><i>Knowledge about entrepreneurship Development process</i></p>	<p><i>Lecture</i> <i>Interactive ICT Based</i> <i>Group Discussion</i></p>	15 Periods

UnitIV	<p>Women Entrepreneurship:</p> <p>Definition & Characteristics, Types</p> <p>Problems of women entrepreneurs</p> <p>Remedies for women Entrepreneurship development in India.</p> <p>Role of Self Help Groups (SHGs) in Women Entrepreneurship Development.</p> <p>Success stories of women entrepreneurs – Veena Patil, Indira Nooyi. (Food & Beverages)</p>	<p><i>Understanding about new Trends in the area of Entrepreneurship</i></p>	<p><i>Lecture Interactive ICT Based Project Industrial</i></p>	<p>15 Periods</p>
<p>References books:</p> <p>Dynamics of Entrepreneurial Development & Management By Vasant Desai.</p> <p>Udyojakata by Prabhakat Deshmukh</p> <p>Entrepreneurship Development in India by C.B. Gupta & N.P. Shrinivasan</p> <p>Project preparation Appraisal, implementation By Prasanna Chandra</p> <p>Entrepreneurship and small Business management By Shukla M. B.</p> <p>Entrepreneurial Development by Khanak S. S.</p> <p>Entrepreneurial Development by Godron E. &Natarajan K.</p> <p>Entrepreneurial Development by Tanejasatish & Gupta S. L.</p> <p>Current Trends in Entrepreneurship by Mohan S. Elangovan R.</p> <p>Entrepreneurship Robert D. Hisrich Michael, P. Peter</p> <p>Dr. Parag Ajagaonkar, Dr. Anjali Patkar, Introduction to</p>				

B. Com – II Business Administration (Semester- IV)

Subject- Business Administration (Agriculture and Service Entrepreneurship) Paper-II (Major)

(Credits-04)

Sub.Code:2312401

Syllabus under (NEP-2020)

With effect from:- June,2024

Course Objectives:

To assess students the basic concept of rural and women entrepreneurship

To articulate knowledge of identification of project and designing of project report.

To illustrate students the problems of family business.

Course Outcomes:

Students will acquaint with the concept of rural and women entrepreneurship.

Students will be able to prepare project report and its management.

Students will be encouraged through successful stories of Entrepreneurs.

Sr. No.	Content	Learning outcomes	Teaching Methods	Teaching Hours
Unit I	Rural and Argo Entrepreneurship A) Rural Entrepreneurship : Meaning and Concept, Importance Problems of Rural Entrepreneurship Strategies for Rural Entrepreneurship Development, B) Argo Entrepreneurship Meaning, Concept and Characteristics Role and Importance of agriculture sector Scope in Agricultural Sector Problems and Measures in Agro Entrepreneurship, Success Story:	<i>Acquaintance with concept and qualities of women entrepreneur.</i>	<i>Lecture, Interactive ICT Based Videos on SHG, s and Lijjat papad.</i>	15 Periods

	Sahyadri Argo Producers company, Nashik 2.8 Dnyaneshwar Bodak			
UnitII	Entrepreneurship in Service Sector 1.1 Service entrepreneurship: Meaning definition and characteristics 1.2 Importance of service entrepreneurship 1.3. Scope of service entrepreneurship 1.4. Challenges in service entrepreneurship 1.5 Success story – Infosys 1.6 Hanumant Gaikwad (BVG Group)	<i>Understanding of the concept and scope of rural and Agro Entrepreneurs hip.</i>	<i>Lecture Interactive ICT Based Discussion Method Industrial visit</i>	15 Periods
UnitIII	<u>Project Management:</u> Concept of project Sources of project/ business opportunity Factors considering for preparation of project Stages of Project Management Reasons for failure of project Project report on- Retail stores, Hotel, <i>Agri business</i> , Beauty Parlor, Online Business.	<i>Identification of business opportunities</i>	<i>Lecture Doing through learning ICT Based Module presentation</i>	15 Periods
Unit-IV	Recent Trends in Entrepreneurship Intrapreneur, Webpreneurs, Digital entrepreneur. Franchising- Concept, Characteristics & importance. Government Initiatives- Industrial estates and Special Economic Zone Start up India, Stand up India. – Skills India and Make in India.	<i>Development of abilities to become successful Entrepreneurs</i>	<i>Lecture Interactive ICT Based Video on successful</i>	15 Periods

	<p>Entrepreneurship and Skill Hub - Innovation, Invention and Incubation</p> <p>4.3.4 Unicorn Startup</p>		<p>Entrepreneu rs.</p>	
<p>References books: Paper I& II</p> <p>Dynamics of Entrepreneurial Development & Management by Vasant Desai.</p> <p>Udyojakata by Prabhakat Deshmukh</p> <p>Entrepreneurship Development in India by C.B.Gupta & N.P. Shrinivasan</p> <p>Project preparation Appraisal, implementation By Prasanna Chandra</p> <p>Entrepreneurship and small Business management By Shukla M. B.</p> <p>Entrepreneurial Development by Khanak S. S.</p> <p>Entrepreneurial Development by Godron E. & Natarajan K.</p> <p>Entrepreneurial Development by Tanejasatish & Gupta S. I.</p> <p>Current Trends in Entrepreneurship by Mohan S. Elangovan R.</p>				

Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

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BCA II Sem - III

Subject- Fundamentals of Entrepreneurship Paper-I (Credits-02)

Sub.Code: 2304306

Syllabus under (NEP-2020)

w.e.f June,2024

Course Objectives:

- 1) To Acquaint the basic concept of Entrepreneur & Entrepreneurship.
- 2) To develop Knowledge about women Entrepreneurship.

Course Outcomes:

1) Description of the concept of Entrepreneur & Entrepreneurship.

2) Development of knowledge about Problems of women entrepreneurs.

Unit No	Contents of Unit	Credit Assigned	No. of Hours	Teaching Methods Adopted
1	<p><u>A. Entrepreneur</u></p> <p>Meaning and Concept</p> <p>1.2 Qualities of Successful Entrepreneur</p> <p>1.3 Functions of Entrepreneur</p> <p>1.4 Types of Entrepreneurs</p> <p>1.5 Obstacles to become an entrepreneur</p> <p><u>B . Entrepreneurship</u></p> <p>Meaning and Concept</p> <p>Characteristics of Entrepreneurship</p> <p>1.3 Importance of Entrepreneurship</p> <p>1.4 Skills of Entrepreneurship</p> <p>1.5 Types of Entrepreneurships</p> <p>Practical – Seminar</p>	1	15	<p>Lecture</p> <p>Interactive ICT</p> <p>Based Project</p>
2	<p>Women Entrepreneurship:</p> <p>2.1 Definition & Characteristics</p> <p>2.2 Problems of women entrepreneurs</p> <p>2.3 Remedies for women Entrepreneurship development in India.</p> <p>2.4 Role of Self-Help Groups (SHGs) in Women Entrepreneurship Development.</p> <p>2.5 Success stories of women entrepreneurs – Veena Patil, Chetana Sinha.</p> <p>Practical – Seminar</p>	1	15	<p>Thought provoking</p> <p>Methodology/ ICT</p> <p>Based</p> <p>Audio/Visuals</p>

References:

Dynamics of Entrepreneurship Development –Vasant Desai



Rayat Shikshan Sanstha's

Dhananjayrao Gadgil College of Commerce, Satara

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BCA II Sem - IV

Subject- Fundamentals of Entrepreneurship Paper-II (Credits-02)

Sub.Code: 2304406

Syllabus under (NEP-2020)

w.e.f June,2023

Course Objectives:

- 1) Students will acquaint with the knowledge of Technology in Entrepreneurship.
- 2) To develop Knowledge about Recent Trends in Entrepreneurship.

Course Outcomes:

- 1) Description of the concept of Technology in Entrepreneurship.
- 2) Development of knowledge about Recent Trends in Entrepreneurship.

Unit No	Contents of Unit	Credit Assigned	No. of Hours	Teaching Methods Adopted
1	<p><u>Government Initiatives</u></p> <p>1.1 Mudra Yojana – Objectives and Functions</p> <p>1.2 Dena Shakti Scheme – Impact of the Dena Shakti Scheme on women entrepreneur</p> <p>1.3 Annapurna Scheme – Features</p> <p>1.4 Stand Up India – Features</p> <p>1.5 Pradhan Mantri Rozgar Yojana – Features</p>	1	15	Lecture Interactive ICT Based Project
2	<p><u>Recent Trends in Entrepreneurship and Success Stories-</u></p> <p>A. Recent Trends in Entrepreneurship:</p> <p>1. Impact of Technology on Entrepreneurship</p> <p>2. Recent Tips to Become a Successful Entrepreneur In IT.</p> <p>3. Recent Top 8 Entrepreneurship trends (Related IT)</p> <p>B. Success Story of Indian Entrepreneur:</p> <p>1. Flipkart-Binny Bansal and Sachin Bansal.</p> <p>2. Swiggy- Rahul Jaimini, Nandan Reddy and Sriharsha Majety.</p> <p>3. Zomato- Deepinder Goyal.</p> <p>4. Nykaa- Falguni Nayar.</p> <p>Practical –Seminar</p>	1	15	Thought provoking Methodology/ ICT Based Audio/Visuals

References :

Dynamics of Entrepreneurship Development –Vasant Desai

Entrepreneurship Development in India- C.B.Gupta and N.P.Srinivasan

Entrepreneurship Development- S.S. Khanka

Entrepreneurship Development-Gordon E and Nataraja

Karmaveer Bhaurao Patil University, Satara

BBA (Aviation Management)

Syllabus Semester I

Sr. No.	Content	Credit Assigned	No.of Hours	Teaching Methods
1	The Constitution of India Making of the Constitution Indian Fundamental Rights and Fundamental Duties Directive Principles of State Policy Meaning, Definition and Types of Democracy Dimensions of Democracy: Social, Economic and Political Democracy	1	15	Lecture.PPT
2	Good Governance Meaning, Nature and Need Principles of Good Governance Types of Good Governance Dimensions of Governance Challenges before Good Governance	1	15	Lecture,.PPT.

Reference Books -

Subhash C. Kashyap, Indian Political System

Niranjan Gopal Jalal, Politics in India

Sarkar, S. (2001). Indian democracy: the historical inheritance, the Success of India's Democracy, 23-46

Villian Rodridge, The Essence of Dr. B.R. Ambedkar in the Constitution & Democracy

S.R. Maheshwari, The Indian Administration

Chandra, B. (1999). Essays on contemporary India. Har-Anand Publicatio

CULTURAL HERITAGE OF INDIA (Credits-02)

(History of Indian Aviation)

Objectives:

To impart basic knowledge of Computer Applications

Understand basic concepts and terminology of information technology.

Have a basic understanding of personal computers and their operations.

SSr. NO.	Syllabus Unit	Credit Assigned	T Teaching Methods	TTeaching Hours
	Introduction to Computers: Introduction, Definition, Characteristics of computer, Evolution of Computer, Block Diagram Of a computer, Generations of Computer, Classification of Computers, Applications of Computer, Capabilities and limitations of computer.	1	L Lecture, PPT, Interactive Methods	15
	Basic Computer Organization: Role of I/O devices in a computer system. Input Units: Keyboard, Terminals and its types. Pointing Devices, Scanners and its types, Voice Recognition Systems, Vision Input System, Touch Screen, and Output Units: Monitors and its types. Printers: Impact Printers and its types. Non-Impact Printers and its types, Plotters, types of plotters, Sound cards, Speakers.	1	L Lecture, PPT, Interactive Methods	15
	Storage Fundamentals: Primary Vs. Secondary Storage, Data storage & retrieval methods. Primary Storage: RAM ROM, PROM, EPROM, EEPROM. Secondary Storage: Magnetic Tapes, Magnetic Disks. Cartridge tape, hard disks, Floppy disks Optical Disks, Compact Disks, Zip Drive, Flash Drives.	1	LLecture, PPT, Interactive Methods	15
	SSoftware: Software and its needs, Types of S/W. System Software: Operating System, Utility Programs Programming Language: Machine Language, Assembly Language, High Level Language their advantages & disadvantages. Application S/W and its types: Word Processing, Spread Sheets Presentation, Graphics, DBMS s/w.	1	LLecture, PPT, Interactive Methods	15

Reference Books:

Computer Fundamentals by P.K.Sinha

Introduction to Information Technology by Rajaraman V

[Introduction to Information Technology: ITL Education Solutions Limited by ITL ESL](#)

Objectives:

To gain knowledge of basics in Environmental concept.

To understand the effects of pollution from various sources.

Unit No	Name & Contents of Units	Credits Assigned	No .of Hours	Teaching Method
1	Introduction to Environmental Science Definition, Scope and Importance Multidisciplinary nature of Environmental Studies Concept, Structure and Functions of Ecosystem Concept of Sustainable development		15	Lecture Discussion PPT Videos
2	Environmental Pollution Meaning and Definition of Pollution Types of pollution Effects and Causes of Pollution Contemporary Approaches- Global Warming, Acid Rain, Ozone Layer Depletion, Water Conservation, Rain Water Harvesting, Watershed Management		15	Lecture Discussion PPT Videos
	Reference Books- Agarwal, K. A.2001, Environmental Biology, Nidhi Pub. Ltd., Bikaner Bharucha Erach, The Biodiversity of India, Mapin Publishing Pvt. Ltd Ahmadabad Brunner R.C. Marine Pollution, Clarendon Press Oxford (TB) Environmental Encyclopedia, Jaico Pub. House, Mumbai Dr. A.K, Environmental Chemistry, Wiley Western Ltd			

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B.Com. III

Semester-V

(Compulsory Paper)

Business Regulatory Framework, Paper-I, Subject Code:

Objectives:

To create legal awareness among the students.

To acquaint the students with the latest laws governing business and commercial transactions.

Sr. No	Content	Learning Outcomes	Teaching Methods	No. of Lectures
1	Unit-I Law of Contract-General Principles (Indian Contract Act, 1872) Definition of Business Law and its sources Definition, essential element and kinds of contract Offer and Acceptance Capacity of Parties Consideration Free Consent and Legality of Objectives Void Agreements Discharge of Contract Remedies for Breach of Contract	Knowledge about the Law of Contract-General Principles (Indian Contract Act, 1872)	<i>Lecture,</i> <i>Interactive</i> <i>ICT Based</i> <i>Use of case lets</i>	15
2	Unit-II Special Contract: Indemnity and Guarantee Contract: 2.1.1 Definitions 2.1.2 Parties to contracts	Acquaintance with the Special Contract	<i>Lecture</i> <i>Interactive</i> <i>ICT Based</i>	15

	<p>2.1.3 Distinction between a Contract of Indemnity and a Contract of Guarantee</p> <p>2.1.4 Types of Guarantee</p> <p>Contract Bailment and Pledge:</p> <p>2.2.1 Definitions</p> <p>2.2.2 Features</p> <p>2.2.3 Distinction between Bailment and Pledge</p> <p>Contract of Agency:</p> <p>2.3.1 Definition</p> <p>2.3.2 Modes of creation of agency and its termination.</p>		Discussion Method	
3	<p>Unit-III Sale of Goods Act</p> <p>3.1 Contract of sale of goods: Concept and essentials</p> <p>3.2 Sale and Agreement to Sale</p> <p>3.2 Conditions and Warranties</p> <p>3.3 Performance of contract of sale</p> <p>3.4 Unpaid seller and his rights</p>	Acquaintance with Sale of Goods Act.	<p><i>Lecture</i></p> <p><i>Interactive</i></p> <p><i>ICT Based</i></p> <p><i>Group Discussion</i></p> <p><i>Industrial Visit</i></p>	15
4	<p>Unit-IV Limited Liability Partnership Act, 2008</p> <p>4.1 Salient features of Limited Liability Partnership Act</p> <p>4.2 Nature of limited liability partnership</p> <p>4.3 Incorporation of limited liability partnership</p> <p>4.4 Limitations of liability of LLP and partners</p>	Acquaintance with Limited Liability Partnership Act, 2008	<p><i>Lecture</i></p> <p><i>Interactive</i></p> <p><i>ICT Based</i></p> <p><i>Discussion Methods.</i></p>	15

Reference Books:

- 1) Business Law- Kavita Krishnamurthi
- 2) Essentials of Business and Industrial Laws- B.S. Moshal
- 3) Business Law- M.C. Kuchhal
- 4) Elements of Mercantile Law- N.D. Kapoor

5) Mercantile Law- Arun Kumar

6) Mercantile Law- S.S.Gulshan

7) The Principles of Mercantile Law- Avtarsingh

8) Commercial and Industrial Law-A.K. Sen and J.K. Mitra

Websites:

1) [http://www. answers.com/topic/contracts-legal](http://www.answers.com/topic/contracts-legal)

2) [http://www. lectlaw.com/def/1031.html](http://www.lectlaw.com/def/1031.html)

3) [www. expert.com](http://www.expert.com), Expert Law Library

Concerned bare Acts may also be referred.

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B.Com. III

Semester-VI

(Compulsory Paper)

Business Regulatory Framework Paper II Subject Code:

Objectives:

1. To create legal awareness among the students.
2. To acquaint the students with the latest laws governing business and commercial transactions

Sr. No	Content	Learning Outcomes	Teaching Methods	No. of Lectures
1	Unit-1: Consumer Protection Act and Right to Information Act 2005 Definitions of Consumer, Complaint, Complainant, Service, Defect, Deficiency Unfair Trade Practices, Consumer Dispute, Restrictive Trade Practices Rights of Consumers Consumer Dispute Redressal Agencies: District, State and National Commissions RIT Act-Nature, Scope and Importance	Knowledge about the Consumer Protection Act and Right to Information Act 2005	<i>Lecture,</i> <i>Interactive</i> <i>ICT Based</i> <i>Use of case lets</i>	15
2	Unit-2: Law Relating to Corporate Business Entities 2.1 Incorporation of a company, doctrine of Ultra-vires and Doctrine of Indoor Management 2.2 Company Management 2.3 Types of Company Meetings & Resolutions 2.4 Mergers and Acquisitions	Acquaintance with Law Relating to Corporate Business Entities	<i>Lecture</i> <i>Interactive</i> <i>ICT Based</i> <i>Discussion Method</i>	15

	2.5 Winding up of Company			
3	Unit-3: The Securities and Exchange Board of India (SEBI) Act, 1992 3.1 Powers and functions of SEBI 3.2 Role of stock exchanges 3.3 Recognition of stock exchanges 3.4 Trading of securities 3.5 Listing of securities 3.6 Regulation of Depositories	Acquaintance with The Securities and Exchange Board of India (SEBI) Act, 1992	<i>Lecture</i> <i>Interactive</i> <i>ICT Based</i> <i>Group Discussion</i> <i>Industrial Visit</i>	15
4	Unit-4: Business Transactions and Cyber Law 4.1 E-commerce: Nature, formation, legality and recognition 4.2 Intellectual Property Rights: Patent, Copy Right, Trademark and Industrial Design (only concepts) 4.3 Digital Signature: Need, formation, functions, Digital Significance Certificate and Revocation of Digital Signature 4.4 Cyber crimes and offences 4.5 Penalties for cyber crimes	Acquaintance with Business Transactions and Cyber Law	<i>Lecture</i> <i>Interactive</i> <i>ICT Based</i> <i>Discussion Methods.</i>	15

Reference Books:

- 1) Business Law- Kavita Krishnamurthi
- 2) Essentials of Business and Industrial Laws- B.S. Moshal
- 3) Business Law- M.C. Kuchha